



### Message from the CEO

I am honoured to share an exciting milestone that marks a monumental step forward for Hensall Co-op and for each of you – our farming community.

#### **Uniting Forces: Hensall Co-op and Syngenta Seeds**

As a co-op built by farmers, for farmers, our commitment to enhancing your agricultural journey is at the heart of everything we do. It is with great pride and enthusiasm that I announce Hensall Co-op's partnership with Syngenta Seeds as a full distributor of their Silverline seed products. This collaboration brings together two industry leaders united by a shared vision of innovation, excellence, and unwavering support for your farming success.

#### A Legacy of Empowerment

At Hensall Co-op, we are driven by the legacy of empowerment that you, our members, and growers, have entrusted us with. It is a legacy forged by your support and your belief in the power of co-operative progress. As a farmer-owned co-op, we are not just another agricultural business entity – we are your co-operative, a community of like-minded individuals, bound by the common goal of sustaining and nurturing our land, our families, and our future.

#### Introducing the Silverline Brand of Identity Preserved Soybean Seed

Our journey takes an exciting turn with the introduction of the NEW Silverline brand, a testament to Hensall Co-op's commitment to precision, purity, traceability, and progress. The Silverline Identity Preserved Soybean Seed portfolio represents our dedication to supporting your farm business with the highest quality, most advanced seeds combined with value added strategies. With Silverline now a cornerstone of our seed offerings, you can harness the expertise of both Hensall Co-op and Silverline to maximize your yields and your profits that will lead to your continued success.

#### A Pathway to Prosperity

Our partnership with Syngenta Seeds isn't just about products; it's about equipping you with a pathway to success. The Silverline portfolio and the unwavering support of our co-op community, empowers you to seize the full potential of your farm acres and create a legacy of profitable growth, sustainability, and enduring success.

#### Together, We Thrive

As we embark on this exciting chapter together, I am filled with a sense of anticipation. The journey ahead holds promise, potential, and the boundless possibilities that arise when visionary partners come together. I am confident that with Hensall Co-op and Syngenta Seeds by your side, there is no limit to the value we can create together in your farm fields.

Thank you for your continued support behind Hensall Co-op's success. As we navigate the future, know that your trust in your co-op fuels our determination to excel and to be the leader to create more value on your farm.

With deep gratitude and excitement,

Brad Chandler, CEO - Hensall Co-op

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### Variety Highlights

#### XC01301\* Silverline

#### SCN Resistance

- Three days earlier than S03-W4
- Rps1c/Rps3a gene stack for excellent Phytophthora tolerance
- •Best rating for Iron Deficiency Chlorosis

RM 0.1 CHU 2550

### **S04-K9**Silverline



- Very good emergence and early season vigour
- •Excellent phytophthora field tolerence and Rps1c gene

RM 0.5 CHU 2675

# **S03-W4** Silverline

- Consistent performer in all soil types
- ·Moves well from area to area
- Excellent disease package for dependable yield

RM 0.4 CHU 2650

#### OAC Strive SeCan

- Excellent yield for maturity
- •Excellent standability and emergence
- · Good lodging score

RM 0.7 CHU 2700

## **S03-P4** Silverline



- · Consistent performer in all soil types
- Rps/c/Rps3a gene stack for excellent phytophthora tolerance

RM 0.4 CHU 2650

# **S07-M8**Silverline

- ·Excellent yield for maturity
- •Top-end yield
- •Excellent disease package
- •Excellent white mold tolerance
- Excellent standability

RM 0.8 CHU 2750

<sup>\*</sup>Pending registration and naming rights

# **S10-R2** Silverline

SCN Resistance

- Excellent yield on tough soils
- •Tall, bushy plant that canopies quickly
- Great root disease package for early season start

RM 0.8 CHU 2750

#### XC18302\* Silverline

SCN Resistance

- Excellent Sudden Death Syndrome tolerance
- •Rps1c/Rps3a gene stack for excellent Phytophthora tolerance
- •Excellent yield on tough soils

RM 1.8 CHU 2925

# **S12-J7** Silverline

SCN Resistance

- •Performs best on well drained soils
- Excellent phytophthora rating
- Rpslc/Rps3a gene stack for excellent phytophthora tolerance

RM 1.3 CHU 2800

#### HDC Blake Hensall Co-op

- Branchy with excellent yield potential
- Outstanding clay performance
- · High yielding yellow hilum for maturity group
- Very good protein levels
- · Keep in maturity zone

RM 1.9 CHU 2975

### S14-H3 Hensall Co-op

SCN Resistance

- •Excellent white mold tolerance
- Excellent disease package for dependable yield
- •A shorter plant type for your best soils

RM 1.5 CHU 2850

#### XC20303\* Silverline

SCN Resistance

- •Excellent standability and emergence
- •Rps1c/Rps3a gene stack for excellent Phytophthora tolerance
- •A shorter plant type for your best soils

RM 2.0 CHU 3000

### HDC X790 Hensall Co-op

- Yield rating of 85 95% of check average
- Has shown better tolerance to white mold
- ·Place on heavier clay
- Good phytophthora tolerance
- Strong export demands

RM 2.2

CHU 3075

### **HDC McRae** Hensall Co-op



- ·Excells on clay based soils
- •Taller than Wigle, same lodging score
- •Two days later than Wigle

RM 2.5 CH

CHU 3200

# **S21-C6** Silverline



- Consistant performance across yield levels
- •Excells on clay based soils
- ·Canopies quickly
- •Excellent Brown Stem Rot tolerance

RM 2.2

CHU 3075

# **AAC Wigle** SeCan

SCN Resistance

- •Excells on clay based soils
- Tall plant that stands well
- · Good phytophthora ratings

RM 2.4 CHU 3150



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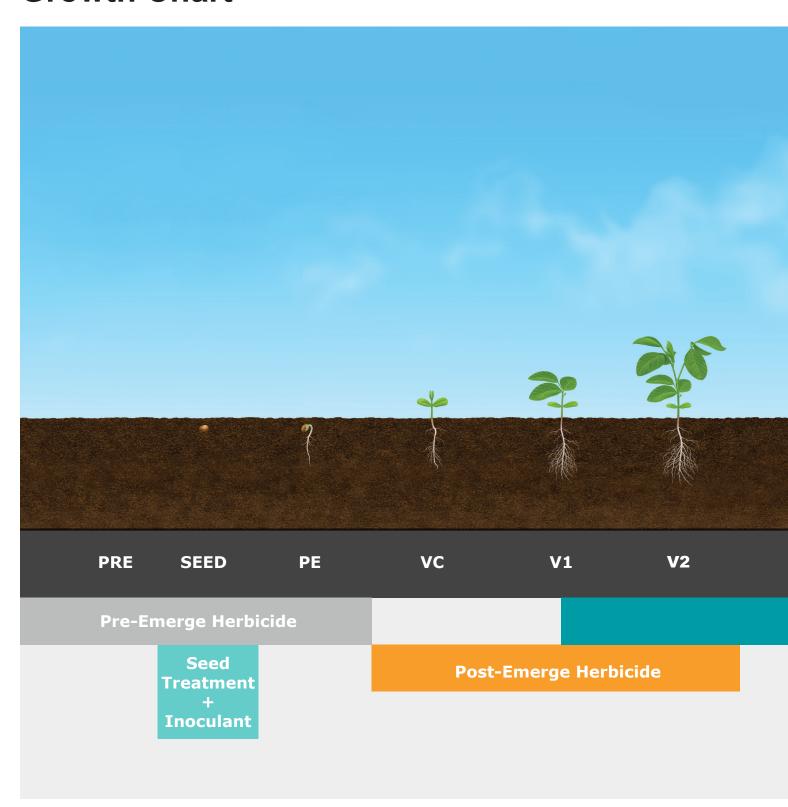
## **Agronomic Chart**

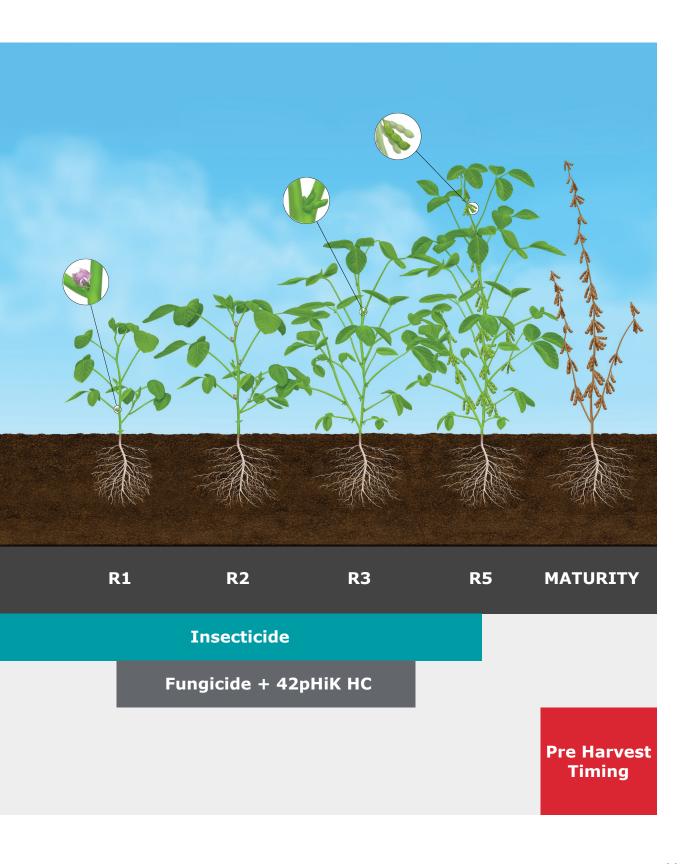
| Variety      | Seed<br>Brand | Specialty Trait |          |          | Relative | Heat Unit | Pubescence  | Flowers  | Pod Colour  |
|--------------|---------------|-----------------|----------|----------|----------|-----------|-------------|----------|-------------|
| variety      |               | Tofu            | Miso     | Beverage | Maturity | Rating    | 1 ubescence | 1 lowers | 1 00 001001 |
| XC01301*     | Silverline    | ?               | -        | ?        | 0.1      | 2550      | Tawny       | Purple   | Brown       |
| S03-W4       | Silverline    | ✓               | <b>√</b> | √        | 0.4      | 2650      | Tawny       | Purple   | Brown       |
| S03-P4       | Silverline    | ✓               | -        | <b>√</b> | 0.4      | 2650      | Tawny       | Purple   | Brown       |
| S04-K9       | Silverline    | ✓               | -        | √        | 0.5      | 2675      | Grey        | Purple   | Tan         |
| OAC Strive   | SeCan         | ✓               | -        | -        | 0.7      | 2700      | Tawny       | Purple   | Brown       |
| S07-M8       | Silverline    | <b>√</b>        | ✓        | √        | 0.8      | 2750      | Tawny       | Purple   | Brown       |
| S10-R2       | Silverline    | <b>√</b>        | -        | √        | 0.8      | 2750      | Grey        | Purple   | Tan         |
| S12-J7       | Silverline    | <b>√</b>        | -        | √        | 1.3      | 2800      | Grey        | Purple   | Tan         |
| S14-H3       | Hensall Co-op | <b>√</b>        | -        | √        | 1.5      | 2850      | Tawny       | Purple   | Tan         |
| XC18302*     | Silverline    | ?               | -        | ?        | 1.8      | 2925      | Tawny       | Purple   | Tan         |
| HDC Blake    | Hensall Co-op | <b>√</b>        | -        | √        | 1.9      | 2975      | Grey        | Purple   | Tan         |
| XC20303*     | Silverline    | ?               | -        | ?        | 2.0      | 3000      | Grey        | Purple   | Brown       |
| HDC X790     | Hensall Co-op | <b>√</b>        | -        | -        | 2.2      | 3075      | Grey        | Purple   | Tan         |
| S21-C6       | Silverline    | <b>√</b>        | -        | -        | 2.2      | 3075      | Grey        | Purple   | Tan         |
| AAC Wigle    | SeCan         | <b>√</b>        | -        | -        | 2.4      | 3150      | Grey        | Purple   | Grey        |
| HDC<br>McRae | Hensall Co-op | -               | √        | -        | 2.5      | 3200      | Grey        | White    | Tan         |

| Hilum               | Plant Height     | Plant<br>Structure | Row<br>Width | Lodging<br>Rating | Protein<br>Content                | PBR<br>** | Patent<br>*** | Seeds/lb<br>Approximate | SCN<br>Resistance |
|---------------------|------------------|--------------------|--------------|-------------------|-----------------------------------|-----------|---------------|-------------------------|-------------------|
| Imperfect<br>Yellow | Medium           | Slender            | 7" - 22"     | Excellent         | Average<br>(42-43%)               | Pending   | Pending       | 2100                    | <b>√</b>          |
| Imperfect<br>Yellow | Medium-Tall      | Slender            | 7" - 22"     | Excellent         | Average<br>(42-43%)               | -         | -             | 2200                    | -                 |
| Imperfect<br>Yellow | Medium-Tall      | Slender            | 7" - 22"     | Good              | Average<br>(42-43%)               | Pending   | Protected     | 2200                    | ✓                 |
| Yellow              | Medium           | Average            | 7" - 22"     | Excellent         | Average<br>(42-43%)               | Pending   | Protected     | 2100                    | ✓                 |
| Imperfect<br>Yellow | Medium-Tall      | Average            | 7" - 22"     | Excellent         | Average<br>(42-43%)               | PBR91     | -             | 1900                    | -                 |
| Imperfect<br>Yellow | Medium-Tall      | Slender            | 7" - 22"     | Excellent         | Average<br>(42-43%)               | PBR91     | -             | 2100                    | -                 |
| Yellow              | Tall             | Bushy              | 15" - 30"    | Excellent         | Average<br>(42-43%)               | PBR91     | Protected     | 2400                    | ✓                 |
| Yellow              | Medium           | Average            | 7" - 22"     | Good              | Average<br>(42-43%)               | PBR91     | Protected     | 2000                    | ✓                 |
| Imperfect<br>Yellow | Medium-Tall      | Average            | 7" - 22"     | Excellent         | Average<br>(42-43%)               | PBR91     | Protected     | 2200                    | ✓                 |
| Imperfect<br>Yellow | Medium           | Bushy              | 15" - 30"    | Excellent         | Above<br>Average<br>(44-45%)      | Pending   | Pending       | 2000                    | V                 |
| Yellow              | Tall             | Bushy              | 15" - 30"    | Good              | Average<br>(42-43%)               | -         | -             | 1800                    | -                 |
| Yellow              | Medium           | Average            | 7" - 22"     | Excellent         | Above<br>Average<br>(44-45%)      | Pending   | Pending       | 1900                    | ✓                 |
| Yellow              | Short-<br>Medium | Bushy              | 15" - 30"    | Average           | Well Above<br>Average<br>(45-46%) | -         | -             | 1800                    | -                 |
| Yellow              | Tall             | Average            | 15" - 30"    | Average           | Above<br>Average<br>(44-45%)      | Pending   | Protected     | 2000                    | ✓                 |
| Yellow              | Medium           | Average            | 15" - 30"    | Average           | Above<br>Average<br>(44-45%)      | Pending   | -             | 1900                    | V                 |
| Yellow              | Tall             | Average            | 15" - 30"    | Average           | Average<br>(43-44%)               | Pending   | -             | 1900                    | <b>√</b>          |

<sup>\*</sup>Pending variety registration and naming rights
\*\*Certain restrictions apply. See <a href="www.pbrfacts.ca">www.pbrfacts.ca</a> for more details
\*\*\*Patent protected varieties require signed Stewardship Agreements

### **Growth Chart**





### **Planting Guidelines**

Seed Rate & Row Spacing

| <u>S</u> | Row Width |      | Seeds pe | er Pound | Seeds per | Seeds per   |         |
|----------|-----------|------|----------|----------|-----------|-------------|---------|
| ANS      | NOW WIGHT | 1800 | 2000     | 2200     | 2400      | Foot of Row | Acre    |
| BE       | 7 Inches  | 117  | 105      | 95       | 88        | 2.9         | 210,000 |
| <b>-</b> | 14 Inches | 100  | 90       | 82       | 75        | 4.8         | 180,000 |
| 0        | 21 Inches | 92   | 83       | 75       | 69        | 6.5         | 165,000 |
| S        | 30 Inches | 83   | 75       | 68       | 63        | 8.5         | 150,000 |

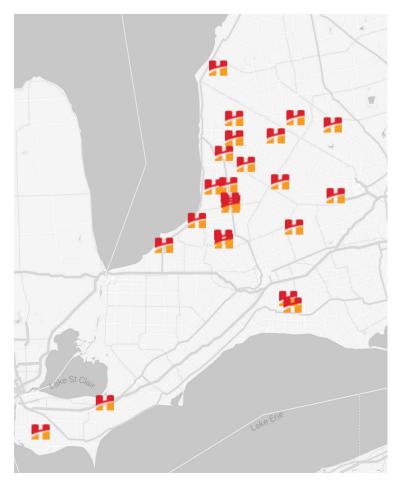


### **Cost of Production**

|   | Crush (Commodity)<br>Soybeans           | Food Grade (IP)<br>\$5.00 Premium       | Growers Costing<br>(\$ per Acre) |
|---|---|---|----------------------------------|
| Seed<br>Fertilizer<br>Pesticides  | \$84.90<br>\$75.00<br>\$43.10           | \$95.68<br>\$75.00<br>\$84.70           |                                  |
| Total Inputs  | \$203.00                                | \$255.38                                |                                  |
| Tillage (Spring & Fall) Planting Spraying/Fertilizing Harvesting/Trucking | \$0.00<br>\$31.20<br>\$30.00<br>\$77.31 | \$0.00<br>\$31.20<br>\$30.00<br>\$75.68 |                                  |
| Total Equipment   | \$138.51                                | \$136.88                                |                                  |
| Drying<br>Production Insurance<br>Marketing Fees                          | \$2.48<br>\$13.94<br>\$2.03             | \$2.72<br>\$13.94<br>\$1.84             |                                  |
| Total All Cost / Acre   | \$359.96                                | \$410.76                                |                                  |
| Yield per Acre<br>(bushel)  | 55<br>bu                                | 50<br>bu                                |                                  |
| Price per Unit  | \$15.50                                 | \$20.50                                 |                                  |
| Total Gross / Acre  | \$852.50                                | \$1,025.00                              |                                  |
| Return / Acre<br>(without land rent)                                      | <b>\$492.54</b><br>(RR2 Soys)           | <b>\$614.24</b><br>(IP Soybeans)        |                                  |

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### **About Hensall Co-op**



Animal Nutrition
Agronomy
Energy
Food Products
Grain Marketing
Logistics

Hensall Co-op is committed to providing the agronomic products and services that our customers demand to serve and improve their farming operations. Hensall Co-op offers crop products at several locations throughout Southern Ontario and are focused on providing quality products and services. Our Field Marketers work with Food Producers to find solutions to the challenges and issues Food Producers face on a daily basis.

#### Agronomic Services Offered by Hensall Co-op:

- Liquid and dry fertilizer, application & delivery
- · Certified seed for all major field crops
- Fertilizer spreaders and liquid applicators
- Professional application of crop protection products
- Precision ag management services (UAV, soil sampling, FieldTrace®, planting and spraying with variable rate prescriptions, etc.)
- · Enhanced premiums for food grade crops
- Bulk seed delivery
- Soil sampling
- Customized recommendations
- Ag Alert emails
- Investments

**Hensall** 1.800.265.5190 519.262.3002

**Ailsa Craig** 519.232.4449

**Aylmer Crops** 519.773.2125

**Drayton** 519.638.2707

**Forest** 519.786.5424

**Greenway** 519.238.8701

**Harrow** 519.738.2271

**Kurtzville** 1.877.858.2220

**Lakeside** 519.349.2243

Londesborough 519.523.4470

Mitchell 519.393.6010

**Seaforth** 1.888.522.1112

**Tilbury** 519.682.1481



hensallco-op.ca/Crop-Services
Proud to be Farmer Owned

# Edible Beans, Food Grade and Non-GMO Soybeans

Hensall Co-op is a major supplier of Edible Beans, Food Grade and Non-GMO Soybeans to customers worldwide. Together with our Food Producers, we have developed a reputation for supplying top quality beans with very extensive sustainability and traceability using our FieldTrace® program.

At Hensall Co-op we pride ourselves on considering both economic and agronomic recommendations. Our Grain Marketing and Agronomy staff are readily available to help Food Producers and End-Users achieve their maximum production and profit potential.

Hensall Co-op also offers Food Producers food grade contracts in a number of edible bean and food grade soybean varieties. We are committed to being an industry leader in providing our customers with quality beans to meet required specifications. Quality is our #1 priority and our Quality Assurance Department works diligently with our Field Marketers and Food Producers to ensure quality is maintained from seed to market. Our staff perform continuous system improvements, attain required certifications and constantly upgrade qualifications to exceed the challenges of new developments and food safety requirements.

Hensall Co-op recognizes the importance of maintaining a controlled food monitoring system to ensure regulatory requirements are met and understood. Hensall Co-op is focused on maintaining numerous quality and traceability certifications and programs:

- HACCP (Hazard Analysis Critical Control Points)
- CIPRS (Certified Identity Preserved Recognition System)
- Safe Quality Food Certification

We offer edible beans and food grade soybeans to buyers on a global scale, remaining committed to being a reliable supplier to our current customers as well as developing new relationships. Your food-grade crops are in meals served to families around the world and we thank you for working with us to provide a consistent, safe, and traceable food product year after year.



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